

BORIS VAN LEEUWEN

Tilburg University
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CURRENT AND PREVIOUS POSITIONS

2016 – present **Assistant Professor (tenure track)**
Department of Economics, Tilburg University

2014 – 2016 **Research Fellow**
Institute for Advanced Study in Toulouse & Toulouse School of Economics

EDUCATION

2015 **PhD in Economics**
Advisors: Theo Offerman and Arthur Schram
CREED and Tinbergen Institute, University of Amsterdam

2011 **MPhil/MSc in Economics**
Tinbergen Institute, University of Amsterdam

2009 **BSc in Economics and Business**
University of Amsterdam

RESEARCH VISITS

2016 – present Visiting Fellow, Institute for Advanced Study in Toulouse (IAST)

2016 CESS, Nuffield College, University of Oxford (April, host: Ray Duch)

2015 Rady School of Management, UC San Diego (February-March, host: Uri Gneezy)

RESEARCH INTERESTS

Experimental economics, behavioral economics, game theory, facial cues, networks

PUBLICATION

Van Leeuwen, B., Noussair, C., Offerman, T., Suetens, S., Van Veelen, M. & Van de Ven, J. (2017). Predictably angry-Facial cues provide a credible signal of destructive behavior. *Management Science*, forthcoming.

WORKING PAPERS

Competition for status creates superstars: An experiment on public good provision and network formation
with Theo Offerman and Arthur Schram
Revise and resubmit, Journal of the European Economic Association

Authority and centrality: Leadership and cooperation in networked teams
with Abhijit Ramalingam, David Rojo Arjona and Arthur Schram
Revise and resubmit, Experimental Economics

WORK IN PROGRESS (SELECTED)

The effect of facial similarity on preferences and beliefs
with Elena Cettolin and Sigrid Suetens

Fight or flight: Endogenous timing in conflict
with Theo Offerman and Jeroen van de Ven

Facial cues in markets with asymmetric information
with *Bruno Biais and Jean-Francois Bonnefon*

Homo Moralis, art thou there?
with *Ingela Alger and Jorgen Weibull*

Developmental and hormonal origins of economic preferences
with *Jeanne Bovet, Gideon Nave, Paul Smeets, Jonathan Stieglitz and Andrew Whitehouse*

TEACHING

2017	Microeconomics: Theory and Analysis (BSc, lectures), Tilburg University
2016 - 2017	Principles of Microeconomics (BSc, lectures), Tilburg University
2016 - 2017	Industrial Economics (BSc, lectures), Tilburg University
2015	Behavioral Economics (MSc, lectures), Toulouse School of Economics
2011 - 2014	Microeconomics (BSc, tutorials), University of Amsterdam
2009	Introduction to Microeconomics (BSc, tutorials), University of Amsterdam

THESIS SUPERVISION

2017	MSc theses (3) and BSc Theses (6), Tilburg University
2012 - 2014	BSc theses (8), University of Amsterdam

PhD Committees

2018 (expected)	Xue Xu (Tilburg University)
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INVITED TALKS

2016	'Discrimination at Work' workshop, Erasmus University Rotterdam Duke-CES workshop, Nuffield College, University of Oxford
2015	Department of Economics, Tilburg University University of East Anglia, Norwich
2014	Departament d'Empresa, Universitat Autònoma de Barcelona PhD workshop, The Choice Lab, NHH, Bergen
2013	University of East Anglia, Norwich Center for Economics and Neuroscience, University of Bonn

OTHER PRESENTATIONS IN SEMINARS AND AT CONFERENCES

IMEBESS conference (Barcelona 2017; Toulouse 2015); Institute for Advanced Study in Toulouse (2016); TIBER Symposium, Tilburg University (2016; 2013); Norms, Actions and Games workshop, University of Toulouse (2016); M-BEES Symposium, Maastricht University (2016; 2014); Caltech, Pasadena (2016), AEA/ASSA Annual Meeting, San Francisco (2016), Gate-IAS/TSE BEE workshop, Lyon (2015); ASFEE conference, Paris (2015); University of California, Santa Barbara (2015); Experimental Methods in Policy Conference, Cancun (2015); Toulouse Economics and Biology Workshop, IAST & TSE (2014, poster); CCC-meeting (Nottingham 2014, Amsterdam 2013, Norwich 2012); Chapman University, Orange (2014); Tinbergen Institute, Amsterdam (2014; 2013; 2012); CESS/NYU-CREED/UvA PhD Workshop, NYU, New York (2014); Simposio de la Asociación Española de Economía, Santander (2013); Ph.D. workshop on behavioral economics, NHH, Bergen (2013); ABEE Symposium, University of Amsterdam (2013); SPUI25, University of Amsterdam (2013, public lecture); ESA World Meetings (Zurich 2013; New York 2012); ECORE Summer School, KU Leuven (2013); IMEBE conference, Madrid (2013); Workshop on Information in Networks, NYU Stern (2012, poster)

REFEREEING

The Economic Journal, Experimental Economics (4), Cognition (3), Games and Economic Behavior (2), Evolution and Human Behavior, Journal of Economic Behavior and Organization (2), Experimental Psychology, Social Choice and Welfare, De Economist

PARTICIPATION IN SUMMER SCHOOLS AND OTHER GRADUATE COURSES

Spring School in Behavioral Economics (Rady School of Management, University of California, San Diego 2015; 2014), *Behavioral Economics* by David Laibson (The Choice Lab, NHH, Bergen 2013); *ECORE Summer School* by Alessandro Lizzeri, Thomas Palfrey and Matthew Rabin (KU Leuven 2013); *Field and Lab Experiments in Economics* by John List (The Choice Lab, NHH, Bergen 2012); *Recent Developments in the Analysis of Social and Economic Networks* by Matthew O. Jackson (Tinbergen Institute, Amsterdam 2012); *Mini Course on Behavioral Economics* by Uri Gneezy (University of Amsterdam 2012)

OTHER ACTIVITIES

2016 Co-organizer of the “The Human Face in Economics” workshop, IAST, May 2016
 2015 - 2016 Organizer of the TSE-IAST Behavioral and Experimental Economics seminar series
 2016 Program committee member for the 2016 Norms, Actions and Games workshop
 2013 Training course “Teaching and designing your teaching”, University of Amsterdam (3 days)
 2013 Co-organizer of the Amsterdam Symposium on Behavioral and Experimental Economics (ABEE), August 2013
 2011 - 2013 Co-organizer of the CREED Lunch seminar series
 2011 - 2012 Consultancy work for the Dutch Ministry of Economic Affairs: testing of the auction algorithm for the 2012 Dutch Multiband frequency auction

GRANTS, AWARDS AND SCHOLARSHIPS

2017 Excellent Teacher Award for “Principles of Microeconomics”, Tilburg University
 2016 IAST Multidisciplinary Prize (€ 40,000)
 2016 Excellent Teacher Award for “Industrial Economics”, Tilburg University
 2015 ANR (French National Research Agency) Young Researcher Grant for the project *Social Intelligence* (PI: Astrid Hopfensitz, approx. € 140,000)
 2015 IAST small research grants (€ 3,000)
 2015 SPI Young Scholar Travel Award (\$ 740)
 2011 – 2014 Funding for laboratory experiments (Research Priority Area Behavioral Economics, approx. €32,000, together with co-authors)
 2010 – 2011 Tinbergen Institute Scholarship (€ 11,600)
 2009 Nominated for Netspar BSc Thesis Award

MEDIA COVERAGE

2015 ESB (in Dutch, December 17); Vrij Nederland (in Dutch, October 30, [online](#)); Folia (in Dutch, October 28)

LANGUAGE SKILLS English (fluent), Dutch (native), Spanish (basic), French (basic)

COMPUTER SKILLS Stata, Matlab, PHP, MySQL, HTML, Javascript, LaTeX