

BORIS VAN LEEUWEN

Tilburg University
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CURRENT AND PREVIOUS POSITIONS

2016 – present **Assistant Professor (tenure track)**
Department of Economics, Tilburg University

2014 – 2016 **Research Fellow**
Institute for Advanced Study in Toulouse & Toulouse School of Economics

EDUCATION

2015 **PhD in Economics**
Advisors: Theo Offerman and Arthur Schram
CREED and Tinbergen Institute, University of Amsterdam

2011 **MPhil/MSc in Economics**
Tinbergen Institute, University of Amsterdam

2009 **BSc in Economics and Business**
University of Amsterdam

RESEARCH VISITS

2016 – present Visiting Fellow, Institute for Advanced Study in Toulouse (IAST)

2016 CESS, Nuffield College, University of Oxford (April, host: Ray Duch)

2015 Rady School of Management, UC San Diego (February-March, host: Uri Gneezy)

RESEARCH INTERESTS

Experimental economics, behavioral economics, game theory, emotions, facial cues, networks

PUBLICATIONS

van Leeuwen, B., Offerman, T. & Schram, A. (forthcoming). Competition for status creates superstars: An experiment on public good provision and network formation. *Journal of the European Economic Association*, accepted for publication.

van Leeuwen, B., Ramalingam, A., Rojo Arjona, D. and Schram, A. (forthcoming). Centrality and cooperation in networks. *Experimental Economics*, accepted for publication.

van Leeuwen, B., Noussair, C., Offerman, T., Suetens, S., van Veelen, M. & van de Ven, J. (2018). Predictably angry--Facial cues provide a credible signal of destructive behavior. *Management Science*, 64(7), 3352-3364.

WORK IN PROGRESS (SELECTED)

The strategic display of emotions
with Daniel Chen, Astrid Hopfensitz and Jeroen van de Ven

Developmental and hormonal origins of economic preferences
with Jeanne Bovet, Gideon Nave, Paul Smeets, Jonathan Stieglitz and Andrew Whitehouse

Fight or flight: endogenous timing in conflicts
with *Theo Offerman and Jeroen van de Ven*

The effect of facial similarity on preferences and beliefs
with *Elena Cettolin and Sigrid Suetens*

Individual social and moral preferences
with *Ingela Alger and Jorgen Weibull*

TEACHING

2017 - present	Microeconomics: Theory and Analysis (BSc, lectures), Tilburg University
2016 - present	Principles of Microeconomics (BSc, lectures), Tilburg University
2016 - 2017	Industrial Economics (BSc, lectures), Tilburg University
2015	Behavioral Economics (MSc, lectures), Toulouse School of Economics
2011 - 2014	Microeconomics (BSc, tutorials), University of Amsterdam
2009	Introduction to Microeconomics (BSc, tutorials), University of Amsterdam

THESIS SUPERVISION

2017	MSc theses (3) and BSc theses (6), Tilburg University
2012 - 2014	BSc theses (8), University of Amsterdam

PHD COMMITTEES

2018	Xue Xu (Tilburg University)
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INVITED TALKS

2019	GATE-LAB, University of Lyon (scheduled) Department of Sociology, Utrecht University (scheduled)
2018	School of Finance, University of St. Gallen (scheduled) Dutch Network Economics Day, Tinbergen Institute Amsterdam (scheduled) Vienna Center for Experimental Economics, University of Vienna
2016	'Discrimination at Work' workshop, Erasmus University Rotterdam Duke-CESS workshop, Nuffield College, University of Oxford
2015	Department of Economics, Tilburg University University of East Anglia, Norwich
2014	Departament d'Empresa, Universitat Autònoma de Barcelona PhD workshop, FAIR/The Choice Lab, NHH, Bergen
2013	University of East Anglia, Norwich Center for Economics and Neuroscience, University of Bonn

OTHER PRESENTATIONS IN SEMINARS AND AT CONFERENCES

Developmental Origins of Economic Preferences Workshop, IAST (2018); M-BEES Symposium, Maastricht University (2018; 2016; 2014); EWEBE workshop (Tilburg 2018); IMEBESS conference (Florence 2018; Barcelona 2017; Toulouse 2015); Institute for Advanced Study in Toulouse (2016); TIBER Symposium, Tilburg University (2016; 2013); Norms, Actions and Games workshop, University of Toulouse (2016); Caltech, Pasadena (2016), AEA/ASSA Annual Meeting, San Francisco (2016), GATE-IAST/TSE BEE workshop, Lyon (2015); ASFEE conference, Paris (2015); University of California, Santa Barbara (2015); Experimental Methods in Policy Conference, Cancun (2015); Toulouse Economics and Biology Workshop, IAST & TSE (2014, poster); CCC-meeting (Nottingham 2014, Amsterdam 2013, Norwich 2012); Chapman University, Orange (2014); Tinbergen Institute, Amsterdam (2014);

2013; 2012); CESS/NYU-CREED/UvA PhD Workshop, NYU, New York (2014); Simposio de la Asociación Española de Economía, Santander (2013); Ph.D. workshop on behavioral economics, NHH, Bergen (2013); ABEE Symposium, University of Amsterdam (2013); SPUI25, University of Amsterdam (2013, public lecture); ESA World Meetings (Zurich 2013; New York 2012); ECORE Summer School, KU Leuven (2013); IMEBE conference, Madrid (2013); Workshop on Information in Networks, NYU Stern (2012, poster)

REFEREEING

Economic Journal, Management Science, Experimental Economics (4), Cognition (4), Games and Economic Behavior (2), Evolution and Human Behavior, Journal of Economic Behavior and Organization (2), Journal of Economic Psychology, Experimental Psychology, Social Choice and Welfare, Economics Letters, De Economist

GRANTS, AWARDS AND SCHOLARSHIPS

2017	Excellent Teacher Award for “Principles of Microeconomics”, Tilburg University
2016	IAST Multidisciplinary Prize (€ 40,000)
2016	Excellent Teacher Award for “Industrial Economics”, Tilburg University
2015	ANR (French National Research Agency) Young Researcher Grant for the project <i>Social Intelligence</i> (PI: Astrid Hopfensitz, approx. € 140,000)
2015	IAST small research grants (€ 3,000)
2015	SPI Young Scholar Travel Award (\$ 740)
2011 – 2014	Funding for laboratory experiments (Research Priority Area Behavioral Economics, approx. €32,000, together with co-authors)
2010 – 2011	Tinbergen Institute Scholarship (€ 11,600)
2009	Nominated for Netspar BSc Thesis Award

PARTICIPATION IN SUMMER SCHOOLS AND OTHER GRADUATE COURSES

Spring School in Behavioral Economics (Rady School of Management, University of California, San Diego 2015; 2014), *Behavioral Economics* by David Laibson (The Choice Lab, NHH, Bergen 2013); *ECORE Summer School* by Alessandro Lizzeri, Thomas Palfrey and Matthew Rabin (KU Leuven 2013); *Field and Lab Experiments in Economics* by John List (The Choice Lab, NHH, Bergen 2012); *Recent Developments in the Analysis of Social and Economic Networks* by Matthew O. Jackson (Tinbergen Institute, Amsterdam 2012); *Mini Course on Behavioral Economics* by Uri Gneezy (University of Amsterdam 2012)

OTHER ACTIVITIES

2018	University Teaching Qualification (UTQ-BKO)
2018	Co-organizer “Developmental Origins of Economic Preferences” workshop, IAST, June 2018
2016	Co-organizer “The Human Face in Economics” workshop, IAST, May 2016
2015 - 2016	Organizer of the TSE-IAST Behavioral and Experimental Economics seminar series
2016	Program committee member for the 2016 Norms, Actions and Games workshop
2013	Training course “Teaching and designing your teaching”, University of Amsterdam (3 days)
2013	Co-organizer “Amsterdam Symposium on Behavioral and Experimental Economics (ABEE)”, August 2013
2011 - 2013	Co-organizer of the CREED Lunch seminar series
2011 - 2012	Consultancy work for the Dutch Ministry of Economic Affairs: testing of the auction algorithm for the 2012 Dutch Multiband frequency auction

MEDIA COVERAGE

2015 ESB (in Dutch, December 17); Vrij Nederland (in Dutch, October 30, [online](#)); Folia (in Dutch, October 28)

LANGUAGE SKILLS

English (fluent), Dutch (native), Spanish (basic), French (basic)

COMPUTER SKILLS

Stata, Matlab, PHP, MySQL, HTML, Javascript, LaTeX