

BORIS VAN LEEUWEN

Tilburg University
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CURRENT AND PREVIOUS POSITIONS

2016 – present **Assistant Professor (tenure track)**
Department of Economics, Tilburg University

2014 – 2016 **Research Fellow**
Institute for Advanced Study in Toulouse & Toulouse School of Economics

EDUCATION

2015 **PhD in Economics**
Advisors: Theo Offerman and Arthur Schram
CREED and Tinbergen Institute, University of Amsterdam

2011 **MPhil in Economics**
Tinbergen Institute, University of Amsterdam

2009 **BSc in Economics and Business**
University of Amsterdam

RESEARCH VISITS

2016 – present Visiting Fellow, Institute for Advanced Study in Toulouse

2016 CESS, Nuffield College, University of Oxford (April, host: Ray Duch)

2015 Rady School of Management, UC San Diego (February-March, host: Uri Gneezy)

RESEARCH INTERESTS

Experimental economics, behavioral economics, game theory, facial cues, networks

PUBLICATION

Predictably angry: Facial cues provide a credible signal of destructive behavior
with Charles Noussair, Theo Offerman, Sigrid Suetens, Matthijs van Veelen and Jeroen van de Ven
Accepted for publication in Management Science

WORKING PAPERS

Competition for status creates superstars: An experiment on public good provision and network formation
with Theo Offerman and Arthur Schram
Revise and resubmit, Journal of the European Economic Association

Authority and centrality: Leadership and cooperation in networked teams
with Abhijit Ramalingam, David Rojo Arjona and Arthur Schram

WORK IN PROGRESS (SELECTED)

The effect of similarity on preferences and beliefs
with Elena Cettolin and Sigrid Suetens

Fight or flight: Endogenous timing in conflict
with Theo Offerman and Jeroen van de Ven

Facial cues in unstructured bargaining
with Colin Camerer, Pablo Franco, Gideon Nave and Alec Smith

TEACHING

2016 Principles of Microeconomics (BSc, lectures), Tilburg University
2016 - 2017 Industrial Organization (BSc, lectures), Tilburg University
2015 Behavioral Economics (MSc, lectures), Toulouse School of Economics
2011 - 2014 Microeconomics (BSc, tutorials), University of Amsterdam
2009 Introduction to Microeconomics (BSc, tutorials), University of Amsterdam

THESIS SUPERVISION

2012 - 2014 BSc theses (8x), University of Amsterdam

INVITED TALKS

'Discrimination at Work' workshop, Erasmus University Rotterdam (2016); Duke-CESS workshop, Nuffield College, University of Oxford (2016); Tilburg University (2015); University of East Anglia, Norwich (2015, 2013); Departament d'Empresa, Universitat Autònoma de Barcelona (2014); PhD workshop, The Choice Lab, NHH, Bergen (2014); Center for Economics and Neuroscience, University of Bonn (2013)

OTHER PRESENTATIONS IN SEMINARS AND AT CONFERENCES

Institute for Advanced Study in Toulouse (2016); TIBER Symposium, Tilburg University (2016; 2013); Norms, Actions and Games workshop, University of Toulouse (2016); M-BEES Symposium, Maastricht University (2016; 2014); Caltech, Pasadena (2016), AEA/ASSA Annual Meeting, San Francisco (2016), Gate-IAST/TSE BEE workshop, Lyon (2015); ASFE conference, Paris (2015); IMEBESS conference, Toulouse (2015); University of California, Santa Barbara (2015); Experimental Methods in Policy Conference, Cancun (2015); Toulouse Economics and Biology Workshop, IAST & TSE (2014, poster); CCC-meeting (Nottingham 2014, Amsterdam 2013, Norwich 2012); Chapman University, Orange (2014); Tinbergen Institute, Amsterdam (2014; 2013; 2012); CESS/NYU-CREED/UvA PhD Workshop, NYU, New York (2014); Simposio de la Asociación Española de Economía, Santander (2013); Ph.D. workshop on behavioral economics, NHH, Bergen (2013); ABEE Symposium, University of Amsterdam (2013); SPUI25, University of Amsterdam (2013, public lecture); ESA World Meetings (Zurich 2013; New York 2012); ECORE Summer School, KU Leuven (2013); IMEBE conference, Madrid (2013); Workshop on Information in Networks, NYU Stern (2012, poster)

REFEREEING

The Economic Journal, Experimental Economics (2), Cognition (2), Games and Economic Behavior (2), Evolution and Human Behavior, Journal of Economic Behavior and Organization (2), Social Choice and Welfare, De Economist

PARTICIPATION IN SUMMER SCHOOLS AND OTHER GRADUATE COURSES

Spring School in Behavioral Economics (Rady School of Management, University of California, San Diego 2015; 2014), *Behavioral Economics* by David Laibson (The Choice Lab, NHH, Bergen 2013); *ECORE Summer School* by Alessandro Lizzeri, Thomas Palfrey and Matthew Rabin (KU Leuven 2013); *Field and Lab Experiments in Economics* by John List (The Choice Lab, NHH, Bergen 2012); *Recent Developments in the Analysis of Social and Economic Networks* by Matthew O. Jackson (Tinbergen Institute, Amsterdam 2012); *Mini Course on Behavioral Economics* by Uri Gneezy (University of Amsterdam 2012)

OTHER ACTIVITIES

2016 Co-organizer of "The Human Face in Economics" workshop, IAST, May 2016
2015 - 2016 Organizer of the TSE-IAST Behavioral and Experimental Economics seminar series
2016 Program committee member for 2016 Norms, Actions and Games workshop

2013	Training course "Teaching and designing your teaching", University of Amsterdam (3 days)
2013	Co-organizer of the Amsterdam Symposium on Behavioral and Experimental Economics (ABEE), August 2013
2011 - 2013	Co-organizer of the CREED Lunch seminar series
2011 - 2012	Consultancy work for the Dutch Ministry of Economic Affairs: testing of the auction algorithm for the 2012 Dutch Multiband frequency auction

GRANTS, AWARDS AND SCHOLARSHIPS

2016	IAST Multidisciplinary Prize (€ 40,000)
2016	Excellent Teacher Award, Tilburg University
2015	ANR (French National Research Agency) Young Researcher Grant for the project <i>Social Intelligence</i> (PI: Astrid Hopfensitz, approx. € 140,000)
2015	IAST small research grants (€ 3,000)
2015	SPI Young Scholar Travel Award (\$ 740)
2011 – 2014	Funding for laboratory experiments (Research Priority Area Behavioral Economics, approx. €32,000, together with co-authors)
2010 – 2011	Tinbergen Institute Scholarship (€ 11,600)
2009	Nominated for Netspar BSc Thesis Award

MEDIA COVERAGE

2015	ESB (in Dutch, December 17); Vrij Nederland (in Dutch, October 30, online); Folia (in Dutch, October 28)
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LANGUAGE SKILLS English (fluent), Dutch (native), Spanish (basic), French (basic), German (basic)

COMPUTER SKILLS Stata, Matlab, PHP, MySQL, HTML, Javascript, LaTeX